

# AKADÉMOS

## Adoption & Analytics Portal

The screenshot displays the Akademos Adoption & Analytics Portal interface. At the top, the user is identified as Taylor Brown. A horizontal timeline shows the months from June to November, with key events marked: 'Bookstore Open' in August, 'Start of Fall Term' in September, and 'Read Only' in October. The main content area is titled 'Incomplete Courses for 2019 Fall Term' and includes a dropdown menu for the '2019 Fall Term'. Two course cards are shown: 'PSY 200 Behavioral Psychology' with a 'Not Submitted' status and a 'Fix' button, and 'PSY 100 Introduction to Psychology' with a 'Missing Adoptions' status and a 'Fix' button. Below the course cards, there is a 'Notifications' section stating 'You have no notifications' and an 'Activity Log (2)' section with two entries: 'You submitted 3 books, adopted 4 books' and 'Akademos Administrator updated 1 department', both dated 'Today'. A vertical sidebar on the left contains navigation icons for Home, Courses, Analytics, Coursepack, and Help.

## User Guide: Faculty

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## Introduction

Welcome to the Akademos Adoption & Analytics Portal – a software platform that’s designed to make the process of adopting textbooks and course materials for the academic term easier and more valuable for the entire campus community.

### Key benefits include:

- Time savings and improved productivity for Faculty and Administrators
- Streamlined communication: the Portal replaces multiple email chains
- Access to course history and a recommendation tool highlighting additional options
- Transparency and clarity around course material pricing and process deadlines
- Enhanced reporting and analysis for Administrators

This document reviews how to use the Portal to adopt course materials to courses. Key features will be highlighted along the way.

## How to Access the Adoption & Analytics Portal

To access the Adoption & Analytics Portal, visit the Online Bookstore at [Ithaca.TextbookX.com](http://Ithaca.TextbookX.com).

Log in: You can either click the "Faculty" button on the top of the page or the "Log in" button to access your account. Then, log in using your Netpass username and password. Please contact your Akademos Account Manager if you are having trouble.

Each faculty member will only have access to view and edit courses assigned to them. All alerts, notifications, and reports will be customized for each specific faculty member.

The screenshot shows the Akademos Adoption & Analytics Portal interface. At the top, there is a navigation bar with a home icon, a 'FACULTY' button (highlighted with a red box), and other menu items: 'SELL', 'RETURNS', 'TRACK', 'BOOK SEARCH', and 'HELP'. On the right side of the navigation bar, there is a 'Log in' button with a user icon and a shopping cart icon. Below the navigation bar, the Ithaca College logo is displayed on the left, and a search bar is on the right with the placeholder text 'Enter a course name or code, e.g. Accounting 101' and a magnifying glass icon. Below the search bar, there is a checkbox labeled 'Search by instructor'. In the main content area, there are two buttons: 'Find Your Course' with a magnifying glass icon and 'Log In' with the subtext 'View your courses'. Below these buttons, there is a section titled 'View Your Course Items' with a paragraph of text: 'Log in with your school account to view a personalized page of your courses and corresponding course materials, or use the 'Find Your Course' drop-down menu to search by course.' At the bottom left of this section, there is a 'Find Your Course' button with a right arrow icon. On the right side of the 'View Your Course Items' section, there is a 'Log in with your Ithaca College Account:' label and a 'Log in' button with a user icon (highlighted with a red box).

## Review Your Home Page

Once logged in, you will see an overview of the upcoming term. If at any time you want to view past or upcoming terms, you can do so by using the term drop-down menu.

\*Note, the courses listed on this page will only be your "Missing Adoptions" and "Not Submitted" courses and may not reflect your full course load for the designated term.

The screenshot displays the Akademos Adoption & Analytics Portal. The 'Home' button in the sidebar is highlighted with a red box. The main content area features a timeline for the 2019 Fall Term, with a dropdown menu for the term also highlighted in red. Below the timeline, there are two course cards: 'PSY 200 Behavioral Psychology' with a 'Not Submitted' status and a 'Fix' button, and 'PSY 100 Introduction to Psychology' with a 'Missing Adoptions' status and a 'Fix' button. The bottom section includes 'Notifications' (stating 'You have no notifications') and an 'Activity Log' with two entries: 'You submitted 3 books, adopted 4 books' and 'Akademos Administrator updated 1 department', both dated 'Today'.

### Timeline:

The timeline is usually populated by your Akademos Account Manager and based on input from the school. It lists all dates and milestones for the upcoming term. When you hover over the milestones, the specific date appears. Please be mindful of the key dates listed and submit your course materials for all classes prior to the deadline. It is crucial that you submit your booklist on time so that the inventory team has enough time to review and stock materials before the Online Bookstore opens to students.



## "Missing Adoptions" and "Not Submitted" Courses:

All courses that need your attention will be listed below the timeline. "Missing Adoptions" and "Not Submitted" courses may include:

- Courses where you have not added textbooks
- Courses where you have added textbooks, but have not yet submitted your adoption
- Courses where you have not indicated that course materials are not required

The screenshot shows a section titled "Incomplete Courses for 2019 Fall Term" with a dropdown menu set to "2019 Fall Term". Below the title are two course cards. The first card is for "PSY 200 Behavioral Psychology" and has a red "Not Submitted" status with a "Fix" button. The second card is for "PSY 100 Introduction to Psychology" and has a red "Missing Adoptions" status with a "Fix" button. Red arrows point to the "Not Submitted" and "Missing Adoptions" labels. A red box highlights the title "Incomplete Courses for 2019 Fall Term".

## Activity Log:

The activity log tracks all updates and changes made to courses tied to your account. Click on any activity to expand the full activity log. If you click "View more" at the bottom of the page, you will be able to search by ISBN, Course, or User or select a date range to search.

The screenshot shows an "Activity Log (2)" section. The first entry is "You submitted 3 books, adopted 4 books" dated "Today", which is highlighted with a red box. The second entry is "Akademos Administrator updated 1 department" dated "Today".

This screenshot shows the expanded view of the activity log. It lists four detailed entries for "You submitted 3 books, adopted 4 books" dated "Today":

- Adopted, Submitted "Cognitive Psychology" (9781305644656) for PSY 242 on 02/15/2020 at 09:03AM
- Adopted "Psychology: The Science of Mind and Behavior" (9780073532127) for PSY 200 on 02/15/2020 at 09:01AM
- Adopted, Submitted "Psychology: The Science of Mind and Behavior" (9780073532127) for PSY 200 on 02/15/2020 at 08:56AM
- Adopted, Submitted "Exploring Psychology" (9781464154072) for PSY 100 on 02/15/2020 at 08:55AM

A red box highlights the "View more >>" button at the bottom left, and another red box highlights the "Today" date at the bottom right.

## Adopt Course Materials

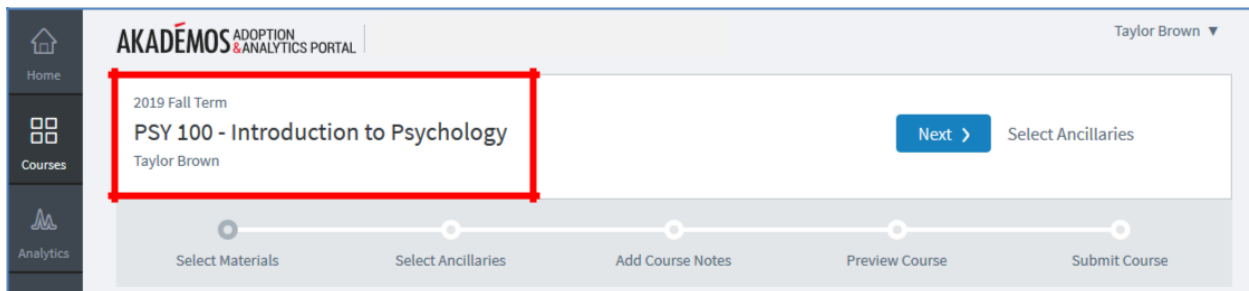
To get started with your adoptions, click the “Fix” button on one of your courses.

- “Missing Adoptions” means you have not yet started the adoption process
- “Not Submitted” means you have started, but not finished, the adoption process.



**NOTE: all edits and updates will be saved to your account in real time. If you need to log off or leave your computer unexpectedly, you can continue where you left off the next time you log in. Adoptions are not considered final until you press “Submit.”**

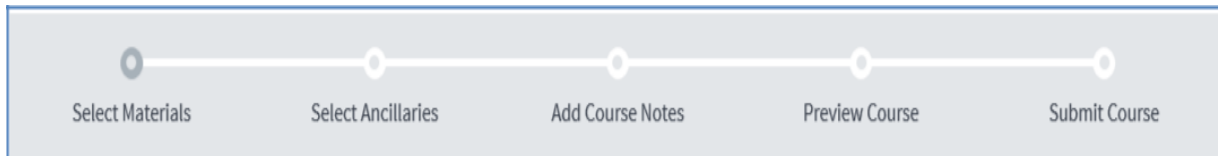
Once you click on a course, you will see term, course, and instructor name. Please confirm this is the course you want to submit adoptions to before proceeding.



## The steps of the Adoption process:

All steps of the adoption process are listed on top of every page so you can track where you are.

- Step 1: Select Materials – adopt textbooks or choose "Adoptions not Required"
- Step 2: Select Ancillaries (optional) – add supplemental materials to your course
- Step 3: Add Course Notes (optional) – add course notes and/or files to your course
- Step 4: Preview Course – view what your course will look like to students
- Step 5: Submit Course – submit your adoptions



## Adoptions not Required

If your course does not require textbooks, check the box, "Adoptions not Required" and select the reason why. Then, click "Continue" to finish submitting. When students visit the bookstore, they will see messaging saying that they do not need to purchase materials for this course.

The diagram illustrates the process of selecting 'Adoptions not Required' for a course. On the left, the 'Adoptions not Required' checkbox is highlighted with a red box. A red arrow points to the right panel, where the checkbox is checked, and the 'Continue' button is visible.

**Your materials for:**  
PSY 100 - Introduction to Psychology

Adoptions not Required

+  
Add Materials to this Course

Adoptions not Required

**This course does not use books**

Course uses OER/Zero cost materials

Other non-bookstore materials

Continue

## Step 1. Adopt Course Materials

If your course does require textbooks, use the (1) search box, (2) course history, or (3) recommendation engine to adopt or re-adopt course materials. You can also choose to create a (4) custom Coursepack.

### Select Materials

#### Add materials to your course.

Results will also include: **OER** **LOW COST** [Search](#)

Show only OER and Low Cost Items

#### COURSE MATERIALS GROUPING

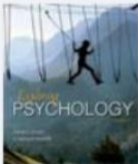
If you offer multiple options for students to choose from (i.e. Book + Access Code with eBook Package or Access Code with eBook stand-alone, hardcover or paperback, etc.) use this tool to group the options together so that students know they only have to choose ONE

[Group Different Options](#)


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#### COURSE HISTORY

##### SUMMER 2019




**Exploring Psychology**  
Myers, David G., DeWall, C. Nathan




**Experimental Psychology**  
Kantowitz, Barry H., Roediger, Henry L., III, Henry L, Elmes, David G.

[View all History](#)


#### RECOMMENDED



**Essentials of Understanding Psychology**  
Feldman



**Applied Behavior Analysis**  
William L. Heward



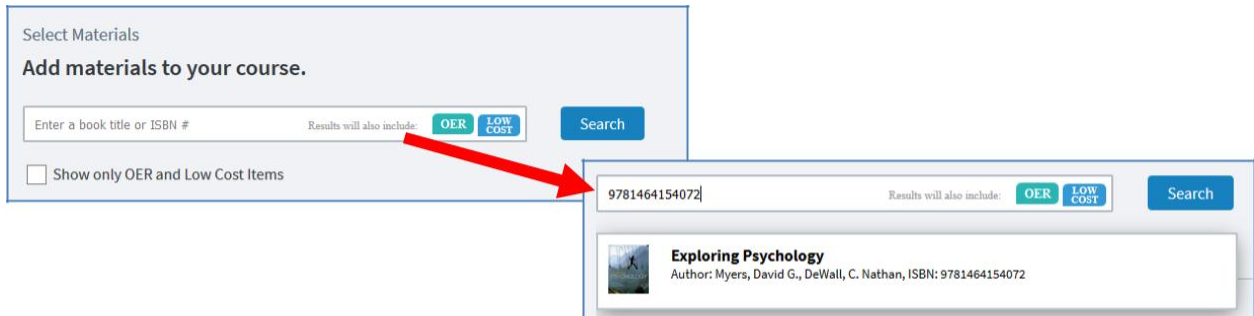
**Mastering A & P with Pearson EText -- Standalone Access Card -- for Human Anatomy and Physiology**  
Marieb, Elaine N., Hoehn, Katje

[ADD COURSEPACK](#)

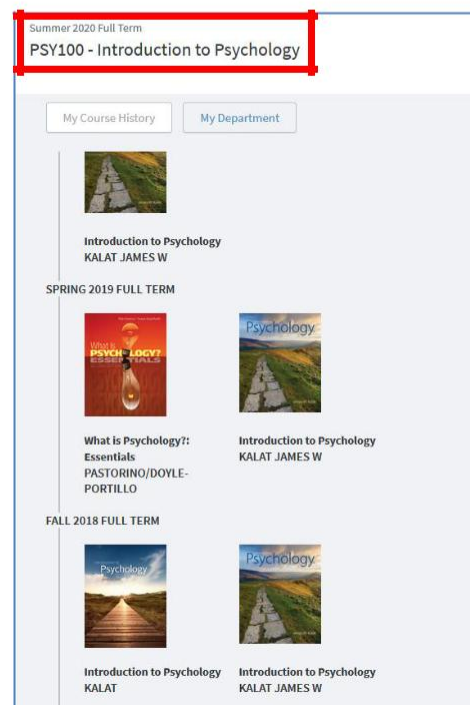
[Add Coursepack](#)



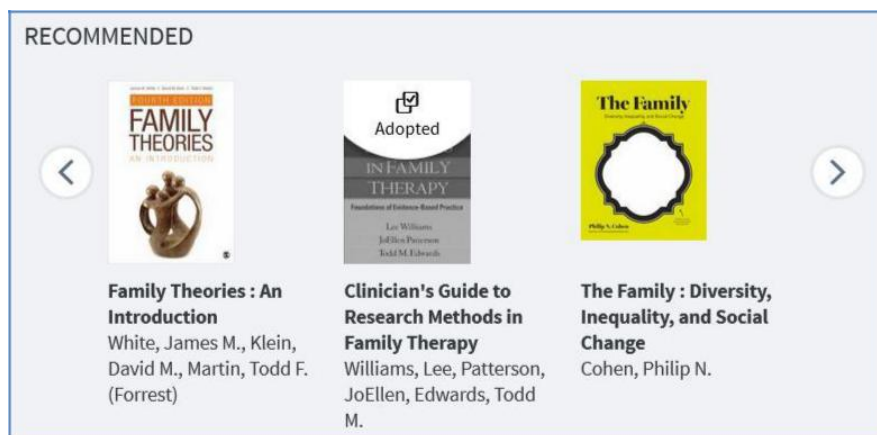
1. **Search Box:** Enter an ISBN or book title in the search box. As you type, a list of books will appear. If an ISBN doesn't appear, contact your Account Manager to have it added to our system. You can choose to check the box "Show only OER and Low Cost Items" if you would like to limit search results to materials within those two categories.



2. **History:** Books that you have selected for this course in previous terms will automatically appear. **Using the history option is the fastest way to re-adopt textbooks.** Click "View All History" to view all books you have assigned to this course in prior terms. Or click "My Department" to view adoptions made by other faculty for the same course.



3. **Recommendations:** Recommendations are based on the subject category of the course, or may have been chosen by a School Administrator and added by Akademos staff.



4. **Coursepack:** Coursepacks are a great way to build custom materials for a course and save your students money. Selections from books, articles, magazines and other literature, in addition to course notes, PowerPoint slides, course syllabus, and other handouts may be combined into one Coursepack. Many instructors take advantage of this low-cost option.

Akados partners with CoursePacks etc. to create coursepacks. When you click the “Add Coursepack” button you will be taken to the CoursePack creation tool in a separate window. Follow the process to create your custom Coursepack and then add it to your course. For more information on Coursepacks, see separate handout.

AKADEMOS UNIVERSITY COURSEPACK CREATOR

Enter Your Information   Create Your Cover   Choose Contents   Submit Your Coursepack

ENTER YOUR INFORMATION

**Akados University**  
*(School Name)*

**Course name line #1**  
**line #2**  
*(Course Name)*

Course Code: CODE   Semester:

*Instructor:*  
**Instructor's Name**

**2020**  
*(Year)*

NEXT STEP

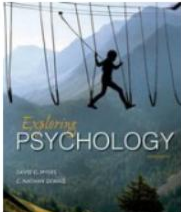
ADD COURSEPACK

Add Coursepack

Saved Orders  
New Coursepack

**Selecting a textbook for your course:** Once you select a textbook, you will be taken to the book detail page, complete with bibliographic information, pricing details, and edition alerts. The pricing section offers real-time information, which is subject to change based on availability and sourcing.

PSY 100 - Introduction to Psychology ✕



**Exploring Psychology**

ISBN-13: 9781464154072  
 ISBN-10: 1464154074  
 Author: Myers, David G., DeWall, C. Nathan  
 Binding: Paperback  
 Edition: 10

**Adopt this Material for:**

PSY 100 - Introduction to Psychology

Adopt

[Adoptions](#)

**Description**

No description



**What Students Pay**

publisher list price	<b>\$185.99</b>	—
used	<b>\$37.88</b>	Students Save 80%
ebook	<b>\$54.55</b>	Students Save 71%
marketplace	<b>\$23.78</b>	Students Save 87%

*Please note these are guideline prices that are subject to change based on availability.*

\*If there is a new edition alert, you will see a comparison of the two editions.

**Editions**

Publication Manual of the American Psychological Association	Publication Manual of the American Psychological Association
 Currently Viewing	 New Edition
ISBN: 9781433805615	ISBN: 9781433832161
Author: American Psychological Association	Author: American Psychological Association
Binding: Paperback	Binding: Paperback
Publisher: American Psychological Association	Publisher: American Psychological Association
Edition: 6	Edition: 7
Publish Date: 07/01/2009	Publish Date: 10/01/2019
<span style="background-color: #6c757d; color: white; padding: 5px 10px; border-radius: 5px;">Adopted</span>	<span style="background-color: #007bff; color: white; padding: 5px 10px; border-radius: 5px;">Adopt New Edition</span>

After reviewing textbook details, click “Adopt” and it will be added to your course. By default, the textbook will be listed as “Required” and all available formats will be listed for sale (new, used, eBook, rental, Marketplace).

- **Required vs. Optional:** If students are not required to purchase the book, you can list it as "Optional" instead.
- **New Only:** Select "New Only" if any of the following apply:
  - You created a custom book, bundle, lab manual, or workbook
  - You're using a book that requires an access card

\* **IMPORTANT:** “New Only” means that the bookstore will only list new versions of the textbook for students to buy because used, eBook, rental, & Marketplace options do not come with access cards or customization.

If you decide that you no longer want to adopt that textbook, click “Delete.”

\*To add another textbook to your course, repeat the process. After adding all course materials, click “Next” at the top of the page.

### Course Materials Grouping:

If you offer multiple options for students to choose from, such as a textbook and Access Code with eBook Package, OR Access Code with eBook stand-alone, use the "Course Materials Grouping" tool to combine the options together so that students know they only have to choose ONE.

To group materials, click "Course Materials Grouping." The textbooks already added to the course will appear. You can then drag and drop materials into a group. When a student visits the bookstore, they will see a drop-down arrow that shows them their different choices.

## Step 2. Add Ancillary Materials (Optional)

Ancillary materials such as study guides or other materials related to the course materials you have adopted may appear as a recommendation on this page. You can choose to add them to your course or simply skip this step by clicking on "Next." If you have ancillary materials that you would like to add to the Portal's system, contact your Account Manager.

The screenshot displays the Akademos Adoption & Analytics Portal interface. At the top left, the logo reads "AKADEMOS ADOPTION & ANALYTICS PORTAL". The user's name, "Taylor Brown", is shown in the top right. The main header area contains the course information: "2019 Fall Term", "PSY 100 - Introduction to Psychology", and "Taylor Brown". A blue "Next >" button is highlighted with a red box, and the text "Add Course Notes" is positioned to its right. Below the header is a progress bar with five steps: "Select Materials", "Select Ancillaries", "Add Course Notes", "Preview Course", and "Submit Course". The "Add Course Notes" step is currently active. Below the progress bar, a text box explains: "Select Ancillaries (recommended materials or suggested items based upon the subject of your course may include study guides, calculators, lab coats, and more.)". A red box highlights the text: "Add an ancillary to your course." followed by a link: "Skip this step. I don't need Ancillaries for this course." On the right side, a section titled "Your materials for:" lists "PSY 100 - Introduction to Psychology". Below this, there is a book cover for "Exploring Psychology" by Myers, David G., DeWall, C. Nathan, Paperback (10 Edition), ISBN 9781464154072. To the right of the book cover are radio button options: "New Only" (unchecked), "Required" (checked), and "Optional" (unchecked). A "Delete" link is located at the bottom right of the material card.

### Step 3. Add Course Notes (Optional)

You can add a note to your course during this step.

For example, if you want students to read the first chapter of a textbook before the first day of class, you can indicate that during this step and it will be displayed to students when they are viewing your course at the Online Bookstore.

You can also upload files such as your class syllabus.

The screenshot shows the 'AKADEMOS ADOPTION & ANALYTICS PORTAL' interface. At the top right, the user 'Taylor Brown' is logged in. The main header displays '2019 Fall Term' and 'PSY 100 - Introduction to Psychology' by Taylor Brown. A progress bar below the header shows five steps: 'Select Materials', 'Select Ancillaries', 'Add Course Notes' (the current step), 'Preview Course', and 'Submit Course'. A blue 'Next >' button is highlighted with a red box. Below the progress bar, the 'Add Course Notes' section is active, with the instruction 'Add course notes or files to your course.' A text area contains the note 'Please read chapter 1 before the first day of class.', which is also highlighted with a red box. Below the text area is a rich text editor toolbar. To the right, the 'Your materials for:' section shows 'Exploring Psychology' by Myers, David G., DeWall, C. Nathan, Paperback (10 Edition), ISBN 9781464154072. It includes options for 'New Only', 'Required' (selected), and 'Optional', along with a 'Delete' button. At the bottom left, a green 'Save Note' button is highlighted with a red box. Below that is the 'ADD COURSE FILES' section, which includes a green 'Add Course Files' button highlighted with a red box and a note about supported file formats: doc, docx, pdf, xls,xlsx,txt,bmp,gif,png,jpg,ppt,pptx,pps,ppsx.

After typing a course note, click “Save Note” to add it to your course listing.

If you want to add course files like a syllabus, PPT slides, or handouts, click “Add Course Files” to select the file from your computer. Click the pencil next to the file name to edit how the file is displayed to students.

Once all course notes and files have been added, click “Next” at the top of the page.

## Step 4. Preview Course

The course preview page will show you what the course will look like to students when they are shopping at the Online Bookstore.

**Note:** Pricing and availability of course materials are subject to change. For example, if you recently added a new book, it may appear as out of stock or on backorder. Once the adoption is submitted, our inventory team will begin sourcing all materials.

2019 Fall Term  
PSY 100 - Introduction to Psychology  
Taylor Brown

Complete Course  I'm not finished

Select Materials Select Ancillaries Add Course Notes Preview Course Submit Course

Preview Course

**This is how students will see your course.**

Please note these are guideline prices that are subject to change based on availability.

Submit your course or Add more materials

COURSE

PSY 100 — INTRODUCTION TO PSYCHOLOGY

Taylor Brown COURSE NOTE:  
Please read chapter 1 before the first day of class.

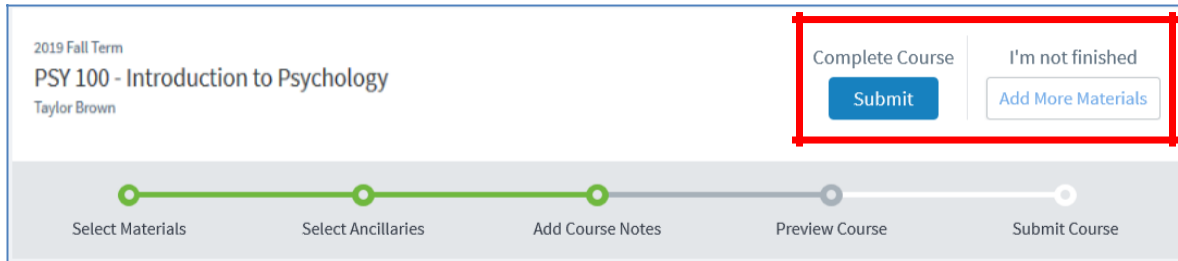
1 Item Save \$131.44

**Exploring Psychology (Ed. 10)**  
by Myers, David G., DeWall, C. Nathan

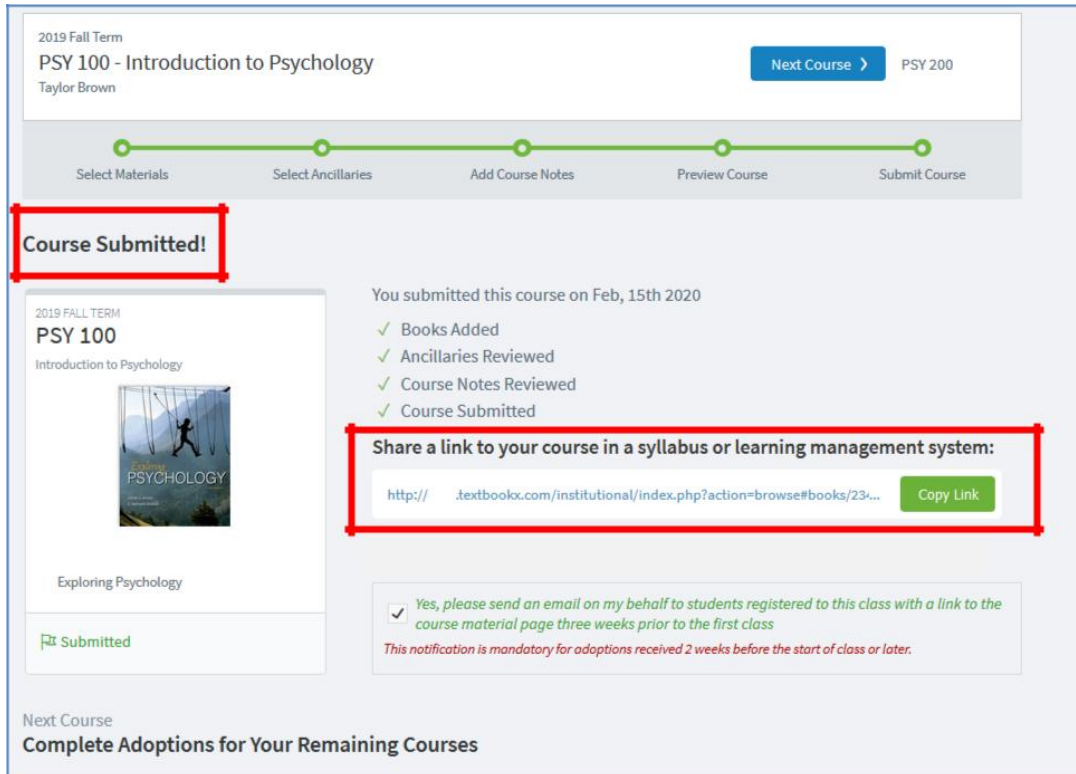
<input type="radio"/> New	\$225.86 <i>Ready to ship!</i>
<input type="radio"/> Used	\$37.88 <i>Ready to ship!</i>
<input type="radio"/> Marketplace 33+ other sellers including Amazon.com	\$26.01

## Step 5. Submit Course

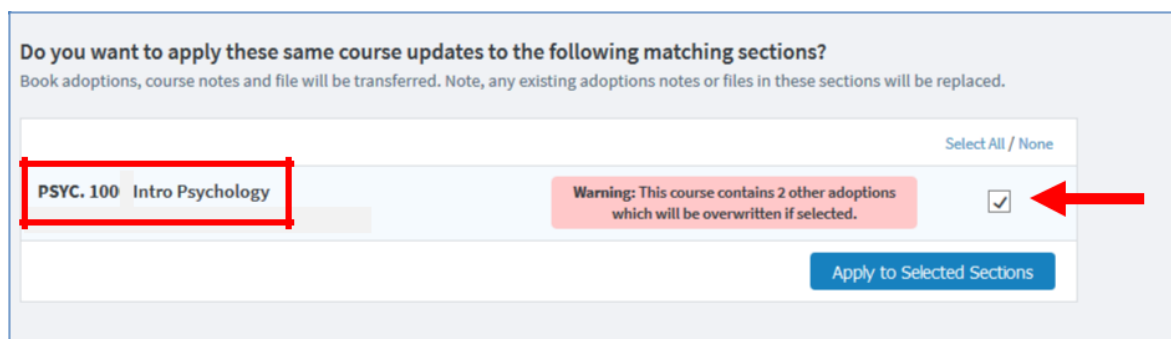
If you need to add another textbook to your course, click “Add More Materials” to return to the first step. Once you have added all of your course materials, click “Submit” to complete your adoption for this course. If applicable, it will be sent to your school administrator for review.



A confirmation page appears after you click submit, which includes a direct link to your course as it appears on the Online Bookstore. We encourage you to share the link when you communicate to your students. You will also receive an email confirming your submission.



Multicourse Editor: The Portal will check if you are teaching more than one section of a course to allow you to apply the same adoption to them. Books, course notes, and files will be updated.

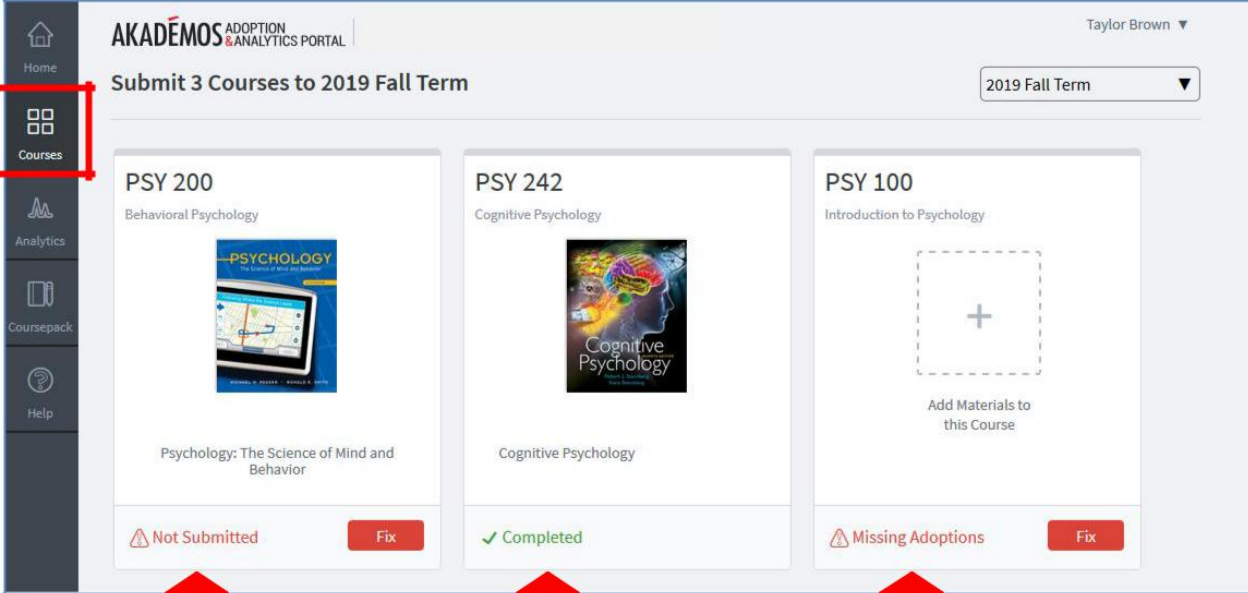




## View All Your Courses

If you want to see a list of all courses assigned to you for a term, click on the “Courses” tab, on the left-hand navigation. This page will show you the adoption status for every course, not just the courses that are missing adoptions or not submitted that are featured on your Home Page.

To view a different term, use the drop-down menu on the right hand side of the screen.



The screenshot shows the Akademos Adoption & Analytics Portal interface. On the left is a navigation sidebar with icons for Home, Courses (highlighted with a red box), Analytics, Coursepack, and Help. The main content area displays three course cards for the 2019 Fall Term. The first card, PSY 200 (Behavioral Psychology), shows a textbook cover and a status of 'Not Submitted' with a red 'Fix' button. The second card, PSY 242 (Cognitive Psychology), shows a textbook cover and a status of 'Completed' with a green checkmark. The third card, PSY 100 (Introduction to Psychology), shows a dashed box with a plus sign and a status of 'Missing Adoptions' with a red 'Fix' button. Three red arrows point to the status labels at the bottom of each card.

There are multiple adoption statuses that describe the state of your courses:

- **Completed:** You have submitted course materials for this course and (only if applicable at your school) they have been approved by an administrator. \*When the bookstore is live, students visiting the website will be able to see this course and its corresponding course materials.
- **Not Submitted:** You have added course materials to this course, but you have not completed the adoption process. \*When the bookstore is live, students visiting the website will still be able to see this course and its corresponding course materials.
- **Missing Adoptions:** You have not yet added any course materials to your course nor have you indicated that the course does not require textbooks. \*When the bookstore is live, students visiting the website will see this course along with a note that course materials are unknown.
- **Pending Review (only if applicable at your school):** You have submitted your adoptions but your administrator has not yet reviewed them. \*When the bookstore is live, students visiting the website will still be able to see this course and its corresponding course materials.

## Analytics

To review student utilization of the Online Bookstore for your courses, use the Analytics feature.

1. Click on "Analytics" on the left-hand navigation.
2. Select the semester from the drop-down menu.
3. An overview of your courses will appear. Click on one to review details.

Once you select a course to review, information on which students ordered, how many ordered, if they ordered before or after courses began, and when they were last contacted displays.

The screenshot shows the 'STUDENTS' tab for the course 'PSY 100 - Introduction to Psychology' in the 'Fall 2019' term. The interface is divided into two main sections: a summary sidebar on the left and a detailed student list on the right.

**Summary Sidebar (Left):**

- All Students:** 24
- BY STUDENT PURCHASE:**
  - All: 23
  - Some: 0
  - None: 1
- BY DATE PURCHASED:**
  - Before Class Start: 0
  - After Class Start: 24
- BY LAST CONTACT:**
  - in past 7 days: 0
  - except past 7 days: 24

**Student List (Right):**

Student	Purchases	Purchased by class start	Last contact
Barber Lillian	1 of 1	0 of 1	No contact in last month
Brigman Taylor	1 of 1	0 of 1	No contact in last month
Combs Bethany	1 of 1	0 of 1	No contact in last month
Cook Tiffani	1 of 1	0 of 1	No contact in last month
Creighton Triston	1 of 1	0 of 1	No contact in last month

You can send an email to students registered for that course that have not yet ordered textbooks by clicking on "Contact Students." A personalized email addressed from you will be sent.

This screenshot shows the 'Contact Student' button for the same course. A red arrow points to a checkbox on the left of the button, which is currently checked. The button text reads 'Contact Student (1)' and 'Show preview'.

**Preview email:** Click "Show Preview" to review the dynamic email. Please note, it is not editable.

The screenshot shows a preview of a personalized email. The text is as follows:

Dear [Student name],

Our records indicate that you have [Number] required book(s) left to order for "[Course name]" this semester.

Click on the following link to view the course materials assigned to this course. Or, you can login to the Online Bookstore to view a list of all the courses you have registered for plus their required and/or optional course materials.

[Bookstore](#)

## Help Page

### Faculty Help:

Visit the Help page to view instructional videos and FAQs. Or contact your Account Manager if you have additional questions.

Log in: Visit the website and log in with your Netpass username and password. Click the Help button on the left and scroll down to send an email directly to your Account Manager.

Account Manager: Julie Kuljurgis (jkuljurgis@akademos.com) & Esther Go (ego@akademos.com)

### Student Help Page:

Website: Students access their personalized page by logging in with their Netpass username and password interact with the TextbookX platform/Customer Experience Team.

Phone: 1-800-887-6459

Email: Customerservice@textbookx.com

The screenshot shows the Akademos Adoption & Analytics Portal interface. On the left is a navigation sidebar with icons for Home, Courses, Analytics, Coursepack, and Help (the Help icon is highlighted with a red box). The main content area is titled "How to submit your adoptions" and includes a sub-header "Follow the on-screen adoption process to add books, coursepacks, ancillaries, course notes, and attach media files to your course. In the final stage before submitting your adoption, you will be able to preview what the course will look like to students." Below this are three numbered steps with corresponding screenshots: 1. "Choose a course from the Courses page" showing a progress chart with "99 Completed Courses" and "43%"; 2. "Select your textbooks and other course materials" showing a list of selected items like "Barbian Tom" and "Beyer Bryan"; 3. "Submit your course adoption for review" showing a preview of a course page for "BUS - BUSINESS IN A BUS" with a "Mark Reviewed" button. Below the steps is a red-bordered box containing the text "How-To" video and PDF. Underneath, it says "To learn more about the Adoptions & Analytics portal, reference our video tutorial and detailed user guide below." At the bottom, there are two thumbnails: one for a video tutorial showing a course selection screen and another for a "User Guide: Faculty" PDF showing a dashboard with statistics like "119" and "46 28%".